

PMARI PIPELINE



**institute for
supply management**

PMA—Rhode Island, Inc.

2009-2010 Edition

**Purchasing
Management
Association of
Rhode Island**

~ APRIL 2010 ~

~ ~ APRIL MEETING ~ ~

SPEAKER : LESLIE TAITO, CEO & CENTER DIRECTOR

RIMES is a non-profit organization which provides complete manufacturing solutions to Rhode Island's small and medium-size manufacturers. Our services help solve business problems and raise the level of competitiveness and profitability. Since 1996, we've been out there - rolling up our sleeves and working side by side with over 600 Rhode Island manufacturers.

Why Are We Different?

Local knowledge- We are networked in Rhode Island's business and manufacturing communities.

Experienced staff- Our team is comprised of industry-seasoned manufacturing professionals; see our team's bios.

Access to resources- We can tap into state and federal assets for support and expertise.

Total commitment- We build long-standing partnerships with our clients that don't stop when the contract ends.

Our clients experience measurable results, so if you want to improve your performance, become more competitive, and see it in your bottom line, we can help.

RIMES' History:

In 1994, a group of RI Manufacturers, recognizing that they faced many of the same business challenges, provided start-up funds and presented the Manufacturing Extension Partnership (MEP) service model to the Governor, the General Assembly, Representatives of Congress, and the University of Rhode Island (URI). They next developed a strategic plan and applied for federal funding, which the State of Rhode Island received in 1996.

RIMES established operations in June of 1996 at URI in Kingston, RI and, as demand for its services increased, subsequently moved to our current location in Providence at the American Locomotive Works Development.

Since its inception, RIMES has evolved from a small engineering services organization to developing a full suite of services and public workshops which provide strategic solutions for manufacturers.

MEETINGS

04.26.10- RIMES

05.24.10- FM Global

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LETTER FROM THE PRESIDENT

I would like to thank all of the suppliers that set up to showcase their products, and also the few that helped support PMARI that did not display their products at last month's dinner meeting. We had another great turnout this year and we hope that you will consider returning with us next March.

For those of you looking for CEU's we have two more dinner meetings this season. One in April and one in May, you will also have the opportunity to gain additional CEU's in August at the 3rd annual Supply Chain Summit that will be held at Bryant University on August 26, 2010. More details to follow. Our programs directors are working on the 2010-2011 programs. They are currently in the process to put together some additional workshops that we hope to add next year for you to acquire more CEU's.

Pro D is also working on the Bridge exam workshops that should begin around mid-late September. They are also working on the next session CPSM exam workshops. Stay tune for more details.

We are in the last few weeks of the membership drive. Please make sure any new member mentions your name to be entered into the drawing. The drawing will be held at the Annual Dinner meeting in May.

See you at the April meeting.

Sincerely,

Craig Colson C.P.M.

President

REGARDING THE SUPPLIER NIGHT FROM LOU INGUTTI

I would like to extend my personal appreciation to all the Suppliers, both first timers and those who have returned, for their loyal support of our Association. It is especially appreciated during these difficult economic times we all have been facing both personal and otherwise. I would also like to thank some of our Members for helping me get some of their suppliers to participate.

A few suppliers provided us with the full entry fee but did not exhibit. It is only fair that we give them honorable mention for their generous patronage. One company had two of their employees present and they mingled with those in attendance. They were Nico Mazzafero, Ex. VP and Ron Palazzi, Sales Manager of **Maz-Tek Container Corporation** who manufactures Corrugated Packaging. located in Leominster, MA 01453 and can be reached at 978-466-7500. The other is **Caraustar**, who manufactures Folding Cartons and Displays; locally represented by Josephine Barile, National Accounts Manager, located in Guilford, CT 06437 and can be reached at 203-640-2522.

Thank you once again and I look forward to a new and even better Exhibit next year.

Louis M. Ingutti, Supplier Exhibit Chair



**COME JOIN US FOR A GREAT TIME
AT THE 9th ANNUAL
PMARI GOLF TOURNAMENT
SWANSEA COUNTRY CLUB
SEPTEMBER 24, 2010**

**SIGN IN BEGINS @ 8:30 AM
TEE OFF AT 9:30 AM
18 HOLES OF GOLF (INCLUDES CART)
THE DINNER WILL BE SERVED IMMEDIATELY AFTER
ALL WELCOME, NON-GOLFERS DINNER ONLY \$20.00
GOLF & DINNER \$95.00**

**ADVERTISE YOUR COMPANY ON A HOLE OR TEE
ONLY \$50.00**

CONTACT PETER DODGE

EMAIL : pgdaid@verizon.net

CELL : 401-447-1831 HOME : 401-739-7719

PLEASE MAKE CHECKS PAYABLE TO PMARI

REMIT TO ADDRESS:

PMARI

P.O. BOX 724

PAWTUCKET, RI 02862

FOR CREDIT CARD PROCESSING PLEASE CONTACT: ROLAND GRENIER

PHONE: 401-335-3593 EMAIL: pmari@pmari.org



Purchasing Management Association of Rhode Island

MEMBERSHIP DRIVE CONTEST

Affiliated with the Institute for Supply Management

ENTER TO WIN ONE **FREE** MEMBERSHIP



Contest starts now
& ends during the
Annual Meeting!

For every new paid member you refer,
you will receive one **FREE** raffle ticket.
Your name will be entered into the
drawing for one *free membership* for 2011.

Drawing to be held during the Annual Meeting



Help to
increase our
membership!

Rules:

- Open to PMARI members only.
- Good for 2011 dues only.
- New members 2010 dues must be paid before raffle ticket is issued.
- If winner's employer pays their membership, a cash prize of \$150.00 will be issued.
- Winners dues must be paid in full before cash prize will be issued.
- Board members not eligible.



Keep our
organization
growing!

2009-2010 Board of Directors

PRESIDENT	Craig Colson C.P.M.	Richmond Graphic Corp	401-233-2700	Craig@pmari.org
FIRST VICE PRESIDENT	Louis Ingutti	Icon International	401-295-2533 x7724	Lou@pmari.org
SECOND VICE PRESIDENT	Peter Dodge	P.G.D. Enterprises	401-447-1831	Peter@pmari.org
SECRETARY/TREASURER	Roland Grenier C.P.M	PMARI	401-335-3593	Pmari@pmari.org
DIRECTOR	Joyce Melo	C.R. Bard/Davol Div.	401-737-9146	Joyce@pmari.org
DIRECTOR	Stephen Burke			Steve@pmari.org
DIRECTOR	Susan Lecht	Contracting Now	401-935-0726	Susan@pmari.org
DIRECTOR	Traci Knowles,C.P.M.	FM Global	401-415-1450	Traci@pmari.org
PAST PRESIDENT	Michael McVey	Copley Controls		Mike@pmari.org

CURRENT JOB OPENINGS (see PMARI website for more information)

<http://www.pmari.org/jobs.php>

Bushery Associates Recruiters - [Global Sourcing Leader – IT Category](#)
 Bushery Associates Recruiters - [Global Commodity Manager – Capital Equipment](#)
 Bushery Associates Recruiters - [Supply Chain Analyst](#)
 Bushery Associates Recruiters - [Global Materials Manager – Rubber Blacks](#)
 Bushery Associates Recruiters - [Director of Indirect Sourcing – IT & Telecom](#)
 Bushery Associates Recruiters - [Specialized Services Commodity Manager](#)
 Bushery Associates Recruiters - [Raw Materials Supply Chain Analyst](#)
 Bushery Associates Recruiters - [Supply Chain Sr. IT Project Manager](#)
 Gabriele & Company Recruiters - [Senior Commodity Manager](#)
 Gabriele & Company Recruiters - [Senior Commodity Buyer](#)
 Gabriele & Company Recruiters - [Supplier / Sourcing Engineer - Healthcare Division](#)
 Gabriele & Company Recruiters - [Senior Supply Specialist](#)
 Gabriele & Company Recruiters - [Materials Manager: Life Science Industry](#)
 Tegra Medical - [Master Schedule](#)
 Teknor Apex Company - [Corporate Purchasing Supervisor](#)
 Toray Plastics (America), Inc. - [Buyer](#)

PMARI Website Job Openings

PMARI will happily post any Supply Chain field openings that your company may have at no charge. We consider this to be a benefit our members. As a matter of procedure job openings are emailed to any member that is listed as unemployed or otherwise notifies us that they are in the job market. The position is then posted on the website with the only request being that the position is both accurate and timely.

PMARI asks that the companies and recruiters contact our office as soon as possible if the opening is either filled, or otherwise becomes unavailable, so that the posting may be taken off our website. We are happy to post positions but require they be removed immediately upon being filled so that the information on our site is both accurate and timely. Remember inaccurate and outdated information discourages traffic to the website and that serves no one.

Please notify all your Human Resource Departments of this information.

Location:

Chelo's

2225 Post Road

Warwick, RI 02886

DATE : 04.26.10

Speaker Leslie Taito

The Schedule is as follows:

5:00 pm. Arrival

6:00 pm Speaker

7:00 pm Dinner

Please register on-line at <http://www.pmari.org>

or contact Susan Lecht 401.935.0726

(NOTE: Should there be a need to consider a weather related meeting/event cancellation, our chapter President, Craig Colson, will make the call by mid-morning of the day of the meeting/event. Officers and Board members will make a concerted attempt to notify all members (not limited to those with reservations) via a combination of email, broadcast media, web site, and phone calls.) If you hear nothing, the meeting/event is likely still on.

Please visit the PMARI website for Dinner Meeting Reservation Policy <http://www.pmari.org/events.htm>

COME VISIT US ON :

FACEBOOK <http://www.facebook.com>

LINKEDIN <http://www.linkedin.com>

Univ. of San Diego Announces Web Based MS in Supply Chain

Obtain Your Master's Degree Online at the University of San Diego

The ISM Approved Master of Science in Supply Chain Management (MS-SCM) is a Web-based program designed for the working professional. It emphasizes a community of learners, limits cohort size and incorporates company-related projects to ensure that participants receive an educational experience relevant to their career objectives. The program employs a 'high-touch, high-tech' approach that combines the benefits of state-of-the-art online learning with face-to-face instruction. Students attend only three on-campus sessions in San Diego per year and complete the remainder of the work online.

The online format of the ISM Approved MS-SCM reflects the evolution in the workplace towards virtual teamwork and collaborative learning. Students develop these skills via the Integrative Project course, which addresses a gap between best-in-class practices and current practices in their work environment. The project course requires students to apply knowledge gained in areas such as cost management, leadership, change management, and ethics. In addition to the learning resulting from successful project completion, sponsoring organizations receive a positive return on their tuition investment.

The MS-SCM program, which is also internationally accredited by the Chartered Institute for Purchasing and Supply, is delivered in two phases over 26 months. Students who complete the 18-unit Phase I will achieve a Graduate Certificate in Supply Chain Management (GC-SCM). Students have the option of completing Phase I only or matriculating into the 18-unit Phase II to complete the MS-SCM. Cohorts for this 36-unit program are typically scheduled to begin in the fall and spring. Applications are now being accepted for the group that begins in September.

To set up an informational interview or to talk with current students, alumni, and faculty, please contact the University of San Diego at msscm@sandiego.edu.

Enrollment requirements for the MS-SCM can be found on the University of San Diego School of Business Administration Web site at www.sandiego.edu/msscm.

PMARI SPEAKER PROGRAM EVALUATION					
Supplier Night and Risk Mitigation Speech By Michael Gravier					
03.22.10					
	Excellent	Good	Fair	Poor	
Speaker	15	13	9	1	
Location	29	9	0	0	
Food	28	10	0	0	
Topic	Great	Somewhat	Little	No	Blank
	Interest	Interesting	Interst	Interest	
	14	21	0	1	2
Program Useful	Yes	No	Possible		Blank
	29	8			1
Suggested Topics	Risk Management in Supply Chain, Disaster, Green Energy Topics, Alternative Energy & Wind Turbines, How to Lower Costs				
NOTES	Off topic, too long, disjointed collection of ideas, no specifics, low content, speaker was all over the place, offered too little information, hard to follow thought process and stream things together				



APPLICATION for Scholarship Consideration



Richard V. Bradshaw, C.P.M. Scholarship And / Or Purchasing Management of Rhode Island

The *Richard V. Bradshaw, C.P.M. Scholarship* is awarded each year to active PMARI members, or their sons and daughters, in memory of the late Richard V. Bradshaw, C.P.M. Mr. Bradshaw was a member and past president of the Purchasing Management Association of Boston and the National Association of Purchasing Management, vice president of the International Federation of Purchasing and Materials Management, and a board member of the Institute of Supply Management. The scholarship makes available money each year for students pursuing postsecondary education. Preference will be given to those pursuing degrees in supply chain management related fields.

This year awards will be made based on the number of applicants and the corresponding achievements of each. Academic achievement and honors, community service involvement, and athletic achievement will be taken into consideration. PMARI will also be considering applicants who are members in good standing with PMARI who are pursuing a degree program for themselves.

The scholarship committee will make award recommendations to the PMARI Board.

<u>Criteria:</u>	
1	Student must be an active (paid to date) member of PMARI or a son or daughter of an active PMARI member.
2	Student must be entering freshman year, or beyond, of an accredited college or graduate school pursuing a degree program and attend on a full time basis if they are a son or daughter of a active PMARI member; however, if the applicant is the active PMARI member they may be a part time student but must still be in a degree program.
3	Student can apply for more than one year of scholarship
4	Student must complete a 200 to 250 word typed essay on the given topic
5	Student must attach a copy of most recent report card to this application. Student must have application post marked by May 17 th , 2010.

Applicant Information	
Name:	
Street:	
City:	
State:	
Zip Code	
Telephone:	

Email Address :	
PMARI Member Name:	
ACADEMIC INFORMATION	
High School:	
Telephone #:	
Month/Year Graduation:	
Class Standing:	
Academic Honors:	
Community Service:	
Athletic Honors:	
Expected Major:	

THE FOLLOWING SECTION IS FOR STUDENTS CURRENTLY ENROLLED IN COLLEGE AND MUST BE COMPLETED IN ADDITION TO THE ABOVE INFORMATION PROVIDED.

College Attending: (Address and Contact Name)	
Telephone:	
Class of:	
Grade Point Average:	
Current Major:	
Other Activities:	
Academic Honors:	
Community Service:	
Athletic Activities:	

THE ABOVE DATA IS TRUE AND ACCURATE AND CAN BE VALIDATED WITH THE TELEPHONE NUMBERS PROVIDED. I UNDERSTAND THAT I WILL BE NOTIFIED OF ANY SCHOLARSHIP AMOUNT AWARDED TO ME BY JULY 15th,2010.

Applicant Signature Date	Applicant Signature
MAIL COMPLETED APPLICATION TO: Scholarship Committee Purchasing Management Association of RI P.O. Box 724 , Pawtucket, RI 02862-0724	

Essay.

Please discuss the value of obtaining your degree, and how it will assist you in working in a global environment.



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CPSM BRIDGE CLASSES

**WHEN : Beginning Mid-Late September
10 Classes**



WHERE : TBD

**COST : \$ 499 PMARI members
\$ 549 Direct ISM member/Other Affiliate Members
\$ 649 Non-members**

**Instructor : Mike Parker, CPM & CPSM certified
Certified ISM instructor**

**PURCHASE CPSM REVIEW MATERIALS NEEDED :
THEY CAN BE FOUND ON THE SITE BELOW**

<http://www.ism.ws/certification/content.cfm?ItemNumber=17145>

Materials Needed : Study Guide and Diagnostic Kit (booklet)

**How can you possibly attend the CPSM classes for free , do
you have a site we can use for the classes? Contact**

**Traci Knowles
Traci@pmari.org
401.415.1450**

**Or Susan Lecht
Susan@pmari.org
401.935.0726**