

## Third Party Logistics & Warehousing Presentation by Joe Marrinan

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Joe Marrinan is a life long resident of Rhode Island. A graduate of Bishop Hendricken in 1980 and Bentley College in 1984 with a BS in Marketing Management. Marrinan started an Independent Representation firm a few years out of college, representing A.T Cross company in the Southern New England are. He became the Vice President of Sales of a company he represented into the college market called Jardine Associates. In 1998 Marrinan purchased Jardine Associates. At that time they supplied approximately \$5,000,000 worth of insignia products into the college bookstore market. Today they sell approximately \$45,000,000 worth of insignia products into the college bookstore market and control approximately 60% of the college gift insignia business. In 2000 he started J & A Marketing. J & A Marketing supplies approximately \$40,000,000 worth of insignia clothing, insignia gift and mass market merchandise to the Military Exchange System throughout the world. They have exclusive representation contracts with such companies as Under Armour, Champion, Gear for Sports, and Crayola. They also act as a distributor into the military and bookstore markets. This is what led him to buy O'Brien Warehousing & Logistics. They have started importing several products they supply to the college and military marketplace. Marrinan did not have room at hi facility in Quonset so he needed a 3rd party logistics company to handle the warehousing, pick and pack and trucking of the import products. O'Brien handles the warehousing and trucking needs to several of Rhode Island's largest manufacturers such as Taco, Hasbro, and Gtech.

#### Dinner Meeting

Please do not forget to register for the monthly meeting. See page 4

## C.P.M. EXAM DEADLINE

The deadline for the final CPM registration is fast approaching with the close of 2008. As a supply chain professional, this may be your last occasion to be certified in our field. If you already have the experience but are currently missing the four year college degree this is the last opportunity to register for the exams and to be recognized with this certification. To do this we need you to register by December 31, 2008. Then you will have until December 31, 2009 to study and take the four exams. This certificate will distinguish you from others in our field and help demonstrate your knowledge of what we do on a daily basis within a vast array of industries. With the economy in the current state that it is, this may be the boost that your resume needs to keep yourself viable in a down turning market. It is better to take a moment to be proactive then to let this opportunity pass by, especially since the new criteria requires a four year degree in order to hold a CPSM. *Continued inside*

#### NESCON 2008

NESCON 2008 is October 6, 2008. See Flyer attached on Page 5

## C.P.M. EXAM DEADLINE, cont.

If you are interested in the possibility of attending study classes/ workshops to review for the CPM please contact Brenda WentzGold or Lou Ingutti via email below to express your interest and we will work toward helping you meet this goal. We will need to know of your interest by no later than October 31, 2008 in order to help facilitate these requests and we can only move forward with this if there is significant interest so please contact us now.

Your Professional Development Committee  
 Brenda@pmari.org  
 palou65@aol.com

## 2008-2009 Board of Directors

At the annual meeting in May 2008 the following members were voted to serve on the Board of Directors for the 2008-2009 year. President - Mike McVey, First VP - Louis Ingutti, Second VP - Craig Colson C.P.M., Secretary/Treasurer - Roland Grenier C.P.M., Directors - Joyce Melo, Stephen Burke, Joan Dillenback C.P.M. and Brenda WentzGold.

## GOLF TOURNAMENT

The 2008 golf tournament was another success this year. PMARI would like to thank Peter Dodge for running this event. We would also like to thank all the volunteers, golfers and attendees of the dinner. Also we want to recognize all the Tee Sign Sponsors. They are; Eagle/Rockwell - Metals Recycling - Essilor - Gentex - The Hope Group - Microtech - KTS Associates - Rand-Whitney Container - Disc Graphics - Univar Chemicals - Parker Hannifan - Astro Chemicals - Filtrona - Prime Rate - Specialty Bolt and Screw. The date has been set for next year. The tournament will be held on Friday June 12, 2009. If your company or if you know of a company that would like to donate any prizes for next years tournament please contact Peter Dodge or bring your donation to one of our monthly meetings.

### 2007-2008 BOARD of DIRECTORS

|                              |                        |                           |                   |                  |
|------------------------------|------------------------|---------------------------|-------------------|------------------|
| <b>PRESIDENT</b>             | Michael McVey          | Copley Controls Corp      | 800-659-2675 x285 | mike@pmari.org   |
| <b>FIRST VICE PRESIDENT</b>  | Louis Ingutti          | Omni Resources            | 401-737-1932      | palou65@aol.com  |
| <b>SECOND VICE PRESIDENT</b> | Craig Colson C.P.M.    | Richmond Graphic Products | 401-233-2700      | craig@pmari.org  |
| <b>SECRETARY/TREASURER</b>   | Roland Grenier C.P.M.  | P.M.A.R.I.                | 401-335-3593      | pmari@pmari.org  |
| <b>DIRECTOR</b>              | Joyce Melo             | Davol Division C.R. Bard  | 401-737-9146      | joyce@pmari.org  |
| <b>DIRECTOR</b>              | Stephen Burke          | The Chisholm Group        | 401-334-6850      | steve@pmari.org  |
| <b>DIRECTOR</b>              | Joan Dillenback C.P.M. | Lyne Laboratories         | 508-583-8700      | joan@pmari.org   |
| <b>DIRECTOR</b>              | Brenda WentzGold       | Coherent, Inc.            | 860-769-3167      | brenda@pmari.org |

## UpComing Events

### 2008-2009 Dinner Meeting Schedule

**September 22, 2008**  
 Location: Chelo's Post Road Warwick  
 Speaker: Joe Marrinan  
 Topic: 3rd Part Logistics/Warehousing  
 Time: 5:30 pm

**October 27, 2008**  
 Location: UPS Facility Wawick  
 Topic: UPS Plant Tour  
 Time: 5:45 pm

**January 20th 2009\***  
 Location: TBD  
 Topic: Negotiations Part I  
 Time: 5:00 pm

\* The January 20th Meeting is a joint meeting with APICS. APICS will be hosting this meeting.

\*\* The March Meeting is a joint meeting with APICS. PMARI is hosting.

**February 23, 2009**  
 Location: Chelo's Post Road Warwick  
 Topic: Open Forum  
 Time: 5:30pm

**March 23, 2009\*\***  
 Location: Chelo's Post Road Warwick  
 Topic: Negotiations Part II  
**PURCHASING MONTH  
 SUPPLIER MONTH**

**April 27, 2009**  
 Location: Chelo's Post Road Warwick  
 Topic: RISE

**Golf Tournament:**  
**P.M.A.R.I. Annual Scholarship Tournament**  
 Friday, June 12, 2009  
 Swansea Country Club  
 Swansea, MA



## New Members

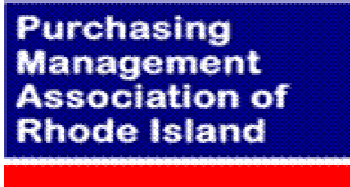
PMARI would like to welcome the following new members;

Tracey Koprasuk .....TransCanada/U.S. Energy  
 Cherie Gendron ..... Cranston Print Works

## Job Postings

Bushery Associates Recruiters - Sourcing Manager – [Corporate Services](#)  
 Bushery Associates Recruiters - Global Purchasing Manager - Industrial  
 Bushery Associates Recruiters - Mechanical Components Commodity Manager  
 Bushery Associates Recruiters - Strategic Sourcing Manager – [Legal Services](#)  
 Bushery Associates Recruiters - Manager of Logistics Operations - Americas  
 Gabriele & Company Recruiters - Director of Operations  
 Gabriele & Company Recruiters - Supplier Management: CM  
 Gabriele & Company Recruiters - Manufacturing Executive  
 Gabriele Company Recruiters - Director of Operations

*For additional information on these positions and for up to date job postings, visit [www.pmari.org](http://www.pmari.org) and click on jobs link at the top of the page.*



Purchasing Management Association of RI  
PO Box 724  
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Fax: 508-226-6296  
Email: pmari@pmari.org  
Website: www.pmari.org

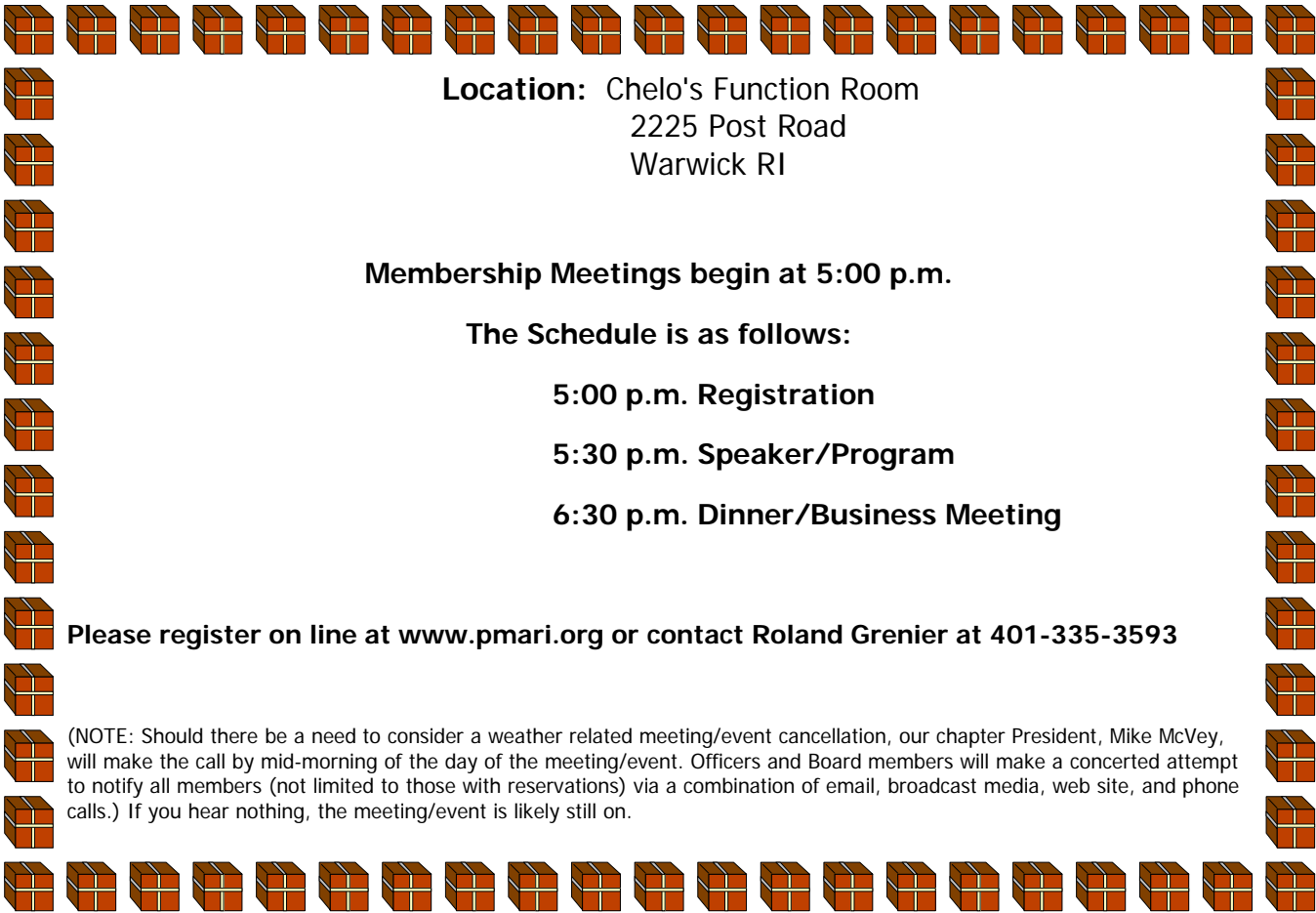
2008 New England Supply Chain Conference & Educational Exhibition

October 6, 2008  
Best Western Royal Plaza Hotel and Trade Center  
Marlborough MA

For more information visit the NESCON Website at [www.nescon.org](http://www.nescon.org)

September Dinner Meeting

**Monday September 22, 2008**



**Location:** Chelo's Function Room  
2225 Post Road  
Warwick RI

**Membership Meetings begin at 5:00 p.m.**

**The Schedule is as follows:**

- 5:00 p.m. Registration**
- 5:30 p.m. Speaker/Program**
- 6:30 p.m. Dinner/Business Meeting**

**Please register on line at [www.pmari.org](http://www.pmari.org) or contact Roland Grenier at 401-335-3593**

(NOTE: Should there be a need to consider a weather related meeting/event cancellation, our chapter President, Mike McVey, will make the call by mid-morning of the day of the meeting/event. Officers and Board members will make a concerted attempt to notify all members (not limited to those with reservations) via a combination of email, broadcast media, web site, and phone calls.) If you hear nothing, the meeting/event is likely still on.

# **2008 New England Supply Chain Conference & Educational Exhibition**

## **A One-Day LOCAL Conference**

**Monday, October 6, 2008**

**Best Western Royal Plaza Hotel & Trade Center  
Marlborough Massachusetts, in the Heart of New England**

## **Taking Supply Chain Management to New Heights**

**[www.nescon.org](http://www.nescon.org)**

*Presented by*

**The New England Supply Chain Collaborative**

APICS - The Association for Operations Management

North Shore Chapter 20 Boston Chapter 10

The Council of Supply Chain Management Professionals (CSCMP) New England Roundtable

The Northeast Supply Management Group, A Special Interest Group of ISM™