

April 12, 2007

2006-2007 Edition

## Officers

### **President**

**Beth Tetreault, C.P.M.**  
401-737-4000

### **1st Vice President**

**Mike Mcvey**  
781-828-8090

### **2nd Vice President**

**M. Beverly Bunch**  
401-828-4000

### **Secretary—Treasurer**

**Roland Grenier, C.P.M.**  
401-335-3593

### **Immediate Past President**

**Lee Kissinger, C.P.M.**  
508-979-2509

## Directors

### **Craig Colson, C.P.M.**

401-233-2700

### **Lou Ingutti**

401-381-6237

### **Ed Sheehan**

774-888-1321

### **Bruce Weaver C.P.M.**

508-943-3860

## PMARI Holds It's Annual "Supplier Night"

The Purchasing Management Association of Rhode Island held it's annual "Supplier Night" at it's regular dinner meeting held Monday, March 26. A few years ago the PMARI Board of Directors decided it would be a fitting recognition of ISM's "March is Purchasing Month" celebration to invite a multitude of suppliers to exhibit at it's March meeting. This years "Supplier Exhibit" co-Chairs Lou Ingutti and Bruce Weaver recruited fifteen suppliers to exhibit. That number is what the Board had decided would be the maximum number that the facility could accommodate.

Beverly Bunch, the Programs Chairperson, also arranged to have this function as a joint meeting with APICS Providence

Chapter to insure that there would be good attendance at what has become a PMARI annual event. Beverly's efforts were rewarded with 83 people in attendance to view the exhibits, attend the presentation and enjoy a buffet dinner.

They also heard a presentation by Roger Choquette, C.P.M., Senior Material Manager at Acushnet Co. "Supply Chain Risk Assessment and Aversion".

When Hurricane Katrina struck the Gulf Coast at Mississippi and Louisiana in August of 2005 followed by Hurricane Rita in Texas in September they knocked some of Acushnet Company's prime raw material suppliers "off line" for weeks. It became apparent that they had to have a plan

to be able to function in face of sudden unplanned disasters of this sort. Roger shared with the audience their process of developing such a plan and a suggested method for other companies to develop their own plan.

The PMARI Board of Directors would like to thank all PMARI and APICS members for their attendance at the function and for visiting as many of the suppliers' tables as possible. Since the event was so successful, both last year and this year, the Board is considering holding a second "Supplier Night" in the Fall. They are actively soliciting the opinions of the membership. Please contact the PMARI office at [pmari@pmari.org](mailto:pmari@pmari.org) to make your feelings known

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## **BAY QUEEN CRUISE**

Join PMARI on the Bay Queen. See page 5 for details.

## A Message From Your President

### **Be a Purchasing Pro**

As purchasing professionals we need to take time occasionally to pause and consider our place within our organization. The supply chain function is no longer just purchasing and we need to hone our skills and our mindset into one growth, change and becoming a true value-added partner within the corporate business unit.

We as Professionals need to sell the profession and ourselves. This is especially true if your department/function does not have a corporate mandate. The business and your customers need to believe in you. To earn their trust, you need to be familiar with your corporate culture and business values.



Beth Tetreault, C.P.M.  
President, PMARI

Selling the purchasing function and yourself is not a new idea but, with the advent of e-procurement, p-cards, and other technology solutions we need to show that we are knowledgeable, and ready to take the function from tactical to strategic.



### A Special Thank You!

The Supplier Committee wants to thank all of you that attended the March Meeting and especially to those of you that took the initiative and visited each of the Suppliers Exhibits. It was a great success because of you! All things being equal, please give any and all these suppliers your careful consideration in possibly doing business with them as they help support your PMARI Organization.

We want to grow this segment of our yearly events that we plan for your benefit so when we ask these companies to participate possibly in the Fall of this year or at the same time next year, we will get a positive response from each without hesitation. As always we appreciate your help in this endeavor.

Sincerely,

Lou Ingutti



Lou Ingutti, Co-Chair  
Supplier Night



Bruce Weaver, Co-Chair  
Supplier Night



### 2007-2008 Nomination Committee Report

The Nominating Committee's report was announced at the March meeting. The Committee members were Peter Dodge, Gordon Mears, and Committee Chair, Mike McVey.

The Nomination Committee has proposed the following slate of officers for the coming 2007-2008 Year. The election and installation of officers and directors will be held at the Annual Meeting in May on the Bay Queen.

- Immediate Past President: Beth Tetreault, C.P.M
- President: Michael McVey
- First Vice President: Louis Ingutti
- Second Vice President: Craig M. Colson C.P.M.
- Secretary/Treasurer: Roland J. Grenier, C.P.M.
- Director: Bruce Weaver C.P.M.
- Director: Lee Kissinger C.P.M.
- Director: Edward G. Sheehan
- Director: Joyce Melo

Election of the candidates, or any other nominations, will be held at the Annual Meeting on May 19, 2006.

# SUPPLIER NIGHT 2007



**Purchasing  
Management  
Association of  
Rhode Island**



**COME JOIN US FOR A GREAT TIME  
AT THE 8th ANNUAL  
PMARI GOLF TOURNAMENT**

**SWANSEA COUNTRY CLUB**

**JUNE 8, 2007 SIGN IN BEGINS @ 9:00 AM**

**TEE OFF AT 10:00 AM**

**18 HOLES OF GOLF (INCLUDES CART)**

**THE DINNER WILL BE SERVED IMMEDIATELY AFTER**

**ALL WELCOME, NON-GOLFERS DINNER ONLY \$20.00**

**GOLF & DINNER \$90.00**

**ADVERTISE YOUR COMPANY ON A HOLE OR TEE \$50.00**

**CONTACT PETER DODGE**

**OFFICE # 1-508-351-1822**

**CELL # 1-401-447-1831**

**PLEASE MAKE CHECKS PAYABLE TO PMARI**

**REMIT TO ADDRESS: PMARI**

**P.O. BOX**

**PAWTUCKET, RI 02862**

**FOR CREDIT CARD PROCESSING PLEASE CONTACT:**

**ROLAND GRENIER**

**PHONE: 1-401-335-3593**

**EMAIL: [rjgrenier@earthlink.net](mailto:rjgrenier@earthlink.net)**

## Annual Meeting

Saturday May 19, 2007

This years Annual Meeting promises to be not only the election of officers and directors, but also a **wonderful social event** Please come and join us as we cruise Narragansett Bay aboard the **VISTA JUBILEE**. We will enjoy a full buffet dinner along with music and dancing.

The **VISTA JUBILEE** is one the beautiful vessels operated by Bay Queen Cruises and sails out of Warren, Rhode Island. Boarding time is 6:45 p.m., with a departure time of 7:30 p.m. Return time is expected to be 11:30 p.m. Casual dress is encouraged.

The entire package will cost only \$34.00 per person. All are Welcome. Please plan on enjoying a great dinner music and good company.

### **Reservations are required.**

Directions to the Warren boarding dock will be published later.

Call or e-mail your reservation to:

*Roland J. Grenier, C.P.M.*  
 401-335-3593 or 508-455-1484  
 Fax: 508-226-6296  
 pmari@pmari.org

Payment can be made by Credit Card or Check.

Checks are to be made payable to PMARI.

Mail to:

Purchasing Management Association of RI  
 PO Box 724  
 Pawtucket RI 02862



## Job Postings

The following job postings are currently listed on the PMARI website. If the position you see below is not listed on the Website, then the position has been filled. Visit the web page at <http://www.pmari.org/jobs.htm> for more information and updated postings.

Eaton Aerospace, Centurion Mechanical Seals - Buyer(s)  
 McInnis Contracting Services, Inc. - Strategic Sourcing Manager  
 Amgen - Category Sr. Procurement Mgr. Site Services  
 McInturff Associates - Senior Buyer Planner  
 McInturff Associates - Material Manager  
 American Search Consultants Inc. - Mechanical Buyer

McInturff Associates - Sr. Supply Chain Manager  
 Gabriele & Co. - Supply Chain Manager  
 Gabriele & Co. - Metals Commodity Purchaser  
 Gabriele & Co. - Manager of Global Procurement:  
 Direct Materials

**Purchasing  
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Association of  
Rhode Island**

Purchasing Management Association of RI  
PO Box 724  
Pawtucket RI 02862

Phone: 401-335-3593  
Fax: 508-226-6296  
Email: [rjgrenier@earthlink.net](mailto:rjgrenier@earthlink.net)



**The Future of Supply Management**  
**Continuity of Supply**

**ISM's 92nd Annual International Supply Management Conference and Educational Exhibit**

May 6-9, 2007  
Bally's Las Vegas  
Las Vegas Nevada  
Early registration ends 2/23/07

For more information visit the ISM Website at [www.ism.ws](http://www.ism.ws) or call ISM Customer Service at 800-888-6276.

**April Dinner Meeting**

**Monday, April 23, 2007**

**Chelos's Function Room**  
**2225 Post Road, Warwick**  
**(Across from the Airport Entrance)**

**Membership Meetings begin at 5:00 p.m.**

**The Schedule is as follows:**

**5:00 p.m. Registration and Networking**

**5:30 p.m. Speaker/Program**

**6:30 p.m. Dinner/Business Meeting**

(NOTE: Should there be a need to consider a weather related meeting/event cancellation, our chapter President, Beth Tetreault, will make the call by mid-morning of the day of the meeting/event. Officers and Board members will make a concerted attempt to notify all members (not limited to those with reservations) via a combination of email, broadcast media, web site, and phone calls.) If you hear nothing, the meeting/event is likely still on.